



Business Update

License Agreement of Ikbrikizumab for Atopic Dermatitis in Europe

25th June 2019



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Agenda

1. Transaction Highlights

Peter Guenter, CEO

2. Lebrikizumab & AD market

Bhushan Hardas, CSO

3. Closing Remarks

Peter Guenter, CEO

Transaction Highlights

Lebrikizumab Option Exercised



Terms of the acquisition

- Upfront initial payment for the option \$30 MM (Feb-2019)
- Option exercise fee of \$50 MM
- Up to an additional \$115 MM of milestones related payments including:
 - Phase 3 milestones
 - Regulatory milestones
 - First commercial sale



Lebrikizumab

- Lebrikizumab is an anti-IL-13 monoclonal antibody (mAb)
- Development for the treatment of patients with moderate to severe atopic dermatitis
- Higher affinity for the IL-13 targets and has the potential to be best-in-disease therapy



Transaction Rationale

- Novel product with significant potential in Europe
- Late stage mAb opportunity in atopic dermatitis, an underserved and growing market
- Phase 2b study confirms thesis that lebrikizumab may potentially offer a compelling combination of efficacy, safety and convenience
- Significantly strengthens Almirall's R&D pipeline

Lebrikizumab Compelling Investment



Sizeable market

- Atopic dermatitis therapy is an **underserved and growing market**
- Predicted to be as large as **approximately \$21 billion by 2027¹ globally**
- **Need for new, differentiated therapies**

Differentiated

- **Lebrikizumab has a very high affinity for the cytokine IL-13** and has the potential to be a best-in-disease therapy for treating AD
- It has recently been published that AD is an IL-13 dominant disease

Compelling results

- Phase 2b study confirms thesis that lebrikizumab may potentially offer a **compelling combination of efficacy, safety and convenience**

Going forward

- Planned Phase 3 initiation by year-end 2019
- **Peak sales c. €450 MM expected**

**5.6
million**

Moderate-severe
AD patients in EU
by 2026

**c. €450
million**

Peak Sales
expected

¹Decision Resources (2018)

Focused Execution in Medical Dermatology

Portfolio of Innovative Launches

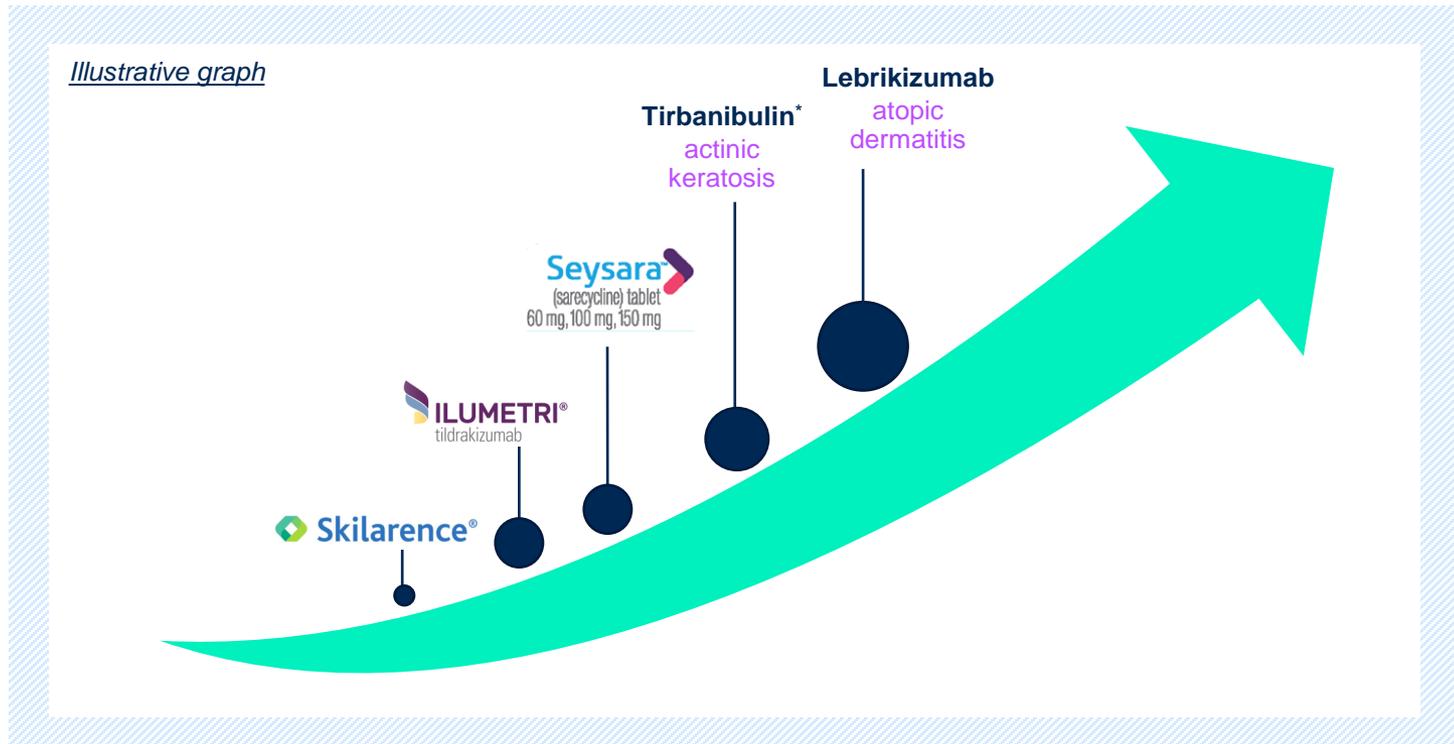
	Skilarence®	Recently Launched ILUMETRI® tildrakizumab	Seysara™ (sarecycline) tablet 60 mg, 100 mg, 150 mg	Tirbanibulin* <i>Pipeline Phase III</i>	Lebrikizumab <i>Entering Phase III year-end 2019</i>
Indication	Psoriasis (oral)	Psoriasis (biologic)	Acne (oral)	Actinic keratosis (topical)	Atopic Dermatitis (biologic)
Markets					
Launch	✓ Rolling-out across EU	✓ Rolling-out across EU	✓ Executed Jan 2019	Est. Q1 2021	Early 2023
Peak Net Sales	} > €250 MM		\$150 MM to \$200 MM	> €250 MM	c. €450 MM

*ALM14789 (KX2-391)

Focused Launches in Medical Dermatology

Increasingly innovative series of launches with incrementally larger product opportunities

Expected Peak Sales of Late Stage Pipeline & recent launches >€1Bn



*ALM14789 (KX2-391)

Lebrikizumab & AD Market

Lebrikizumab Innovative Product Opportunity

An underserved and growing market



Atopic Dermatitis Market

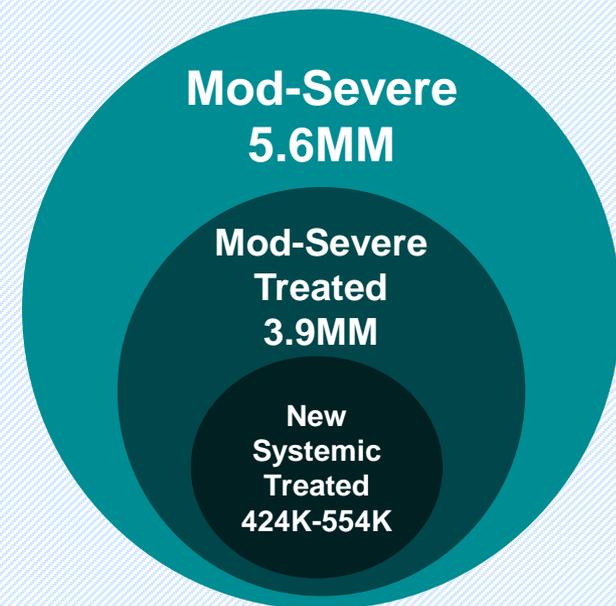
- Number of atopic dermatitis patients treated with biologics is expected to be at least comparable with psoriasis by 2026*
- Today only one biologic is registered in EU for treatment of moderate to severe AD
- The launch of lebrikizumab is anticipated early 2023

* Psoriasis – Disease Landscape & Forecast, DRG Nov 2017,
Atopic Dermatitis/Atopic Eczema – Disease Landscape & Forecast, DRG Dec 2017



European Market

18MM atopic dermatitis patients in EU by 2026

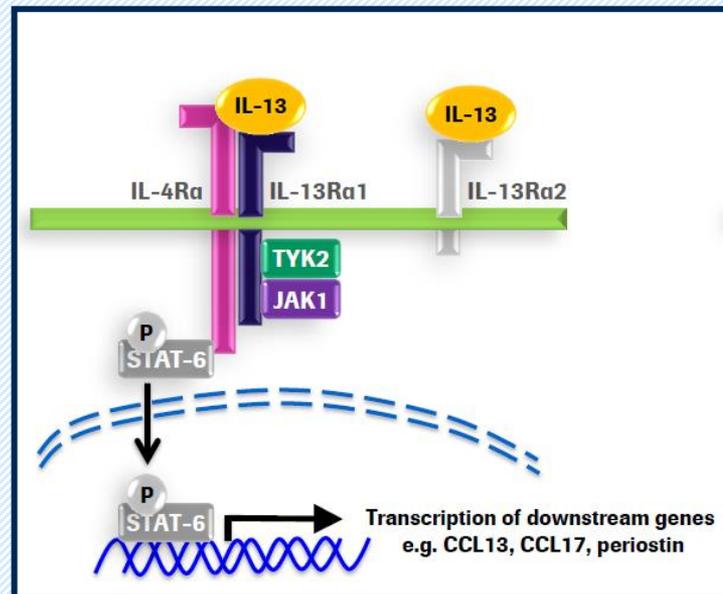


11-14% of Moderate-Severe patients is expected to be treated with new systemics*

Lebrikizumab Differentiation traits

- Lebrikizumab has a very high affinity for IL-13.
- Lebrikizumab prevents the signaling of IL-13 through the heterodimeric receptor (IL-4Ra/IL-13Ra1).
- Lebrikizumab allows IL-13 to bind to IL-13Ra2 receptor, postulated to have an anti-inflammatory role by neutralizing the excess of IL-13.

The two receptors of IL-13



Antibody	Kd	IL-4Ra/IL-13Ra1	IL-13Ra2
Lebrikizumab	<10pM	Inhibition	No effect
Tralokinumab	58pM-165pM	Inhibition	Inhibition

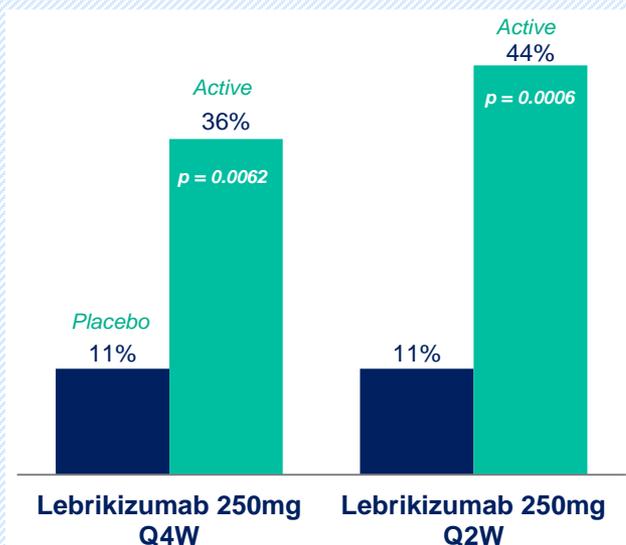
Lebrikizumab Superior Efficacy Profile

Phase IIb: Positive Topline Results

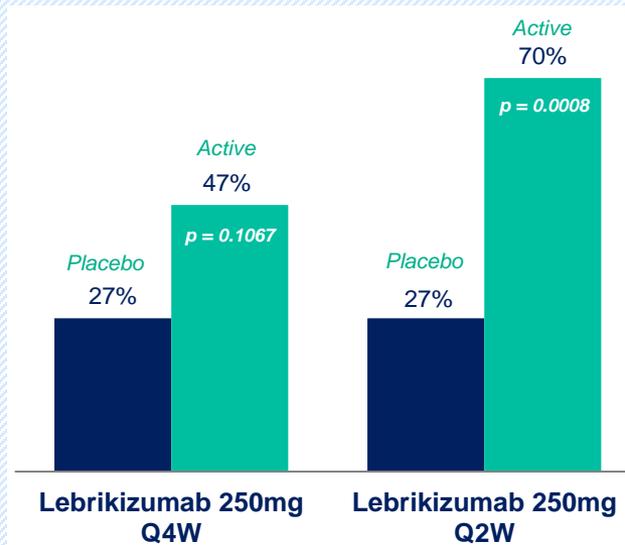
- All three doses of lebrikizumab met primary endpoint with statistical significance
- There was statistically significant improvement in Investigators Global Assessment (IGA)⁽¹⁾; and Eczema Area Severity Index (EASI) 75⁽²⁾ in both arms treated with Lebrikizumab 250mg Q4W and Q2W



EASI-90⁽³⁾ patient response rate



Pruritus Score⁽⁴⁾ patient response rate



⁽¹⁾ $P < 0.05$ and $P < 0.01$; ⁽²⁾ $P < 0.01$ and $P, 0.001$

⁽³⁾ Dermira lebri P2 Data Business Update Presentation, 18-Mar 2019; ⁽⁴⁾ NRS, >4 Point Improvement

Lebrikizumab Potential best-in-disease therapy



Select Baseline Product Characteristics

- Given the higher binding affinity, lebrikizumab has the potential to be best-in-disease therapy for atopic dermatitis
- Data suggests an approach with lebrikizumab may be the preferred approach to treating atopic dermatitis



Initial safety data looks reassuring

	Lebrikizumab ¹	
	Q2W	Q4W
Pruritus [*]	70%	47%
EASI-90	44%	36%
Conjunctivitis	2%	3%
Herpes infections	1%	2%

¹Dermira lebri P2 Data, Business Update Presentation 18-Mar 2019

^{*} % change in Peak weekly Averaged Pruritus NRS

Closing Remarks

Conclusions

- 
- **1 Lebrikizumab significantly reinforces our late stage R&D pipeline potential**
 - Phase 2b study confirms lebrikizumab may potentially offer a compelling combination of efficacy, safety and convenience
 - Novel product with significant potential in AD an underserved and growing market
 - Estimated peak sales c. €450 MM

 - **2 Phase 3 initiation planned by year-end 2019**
 - Expected launch in Europe early 2023

 - **3 Focused launches in Medical Dermatology**
 - Combined estimated peak sales of late stage pipeline & recent launches expected >€1 Bn
 - Increasingly innovative series of launches with incrementally larger product opportunities



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